



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 05-01-2010  
 EXPIRATION DATE: 04-30-2011  
 PAGE: 1 of 6

**VENDOR:**

**Menards Inc**  
**922 W Agency Rd**  
  
**West Burlington, IA 52655**  
**USA**

**VENDOR CONTACT:**

Brad Ferguson  
**PHONE:** 319-754-5002 **EXT:**  
**EMAIL:**

**ISSUER:**

BARBARA SULLIVAN  
**PHONE:** 515-281-5922  
**EMAIL:** Barbara.Sullivan@iowa.gov

**FOB** FOB Dest, Freight Prepaid

**Contract For:** LUMBER AND RELATED PRODUCTS

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachment 1: General Terms and Conditions for service/goods contracts are posted at:  
[http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

Attachments 2-4 are on file with the Department of Administrative Services, General Services Enterprise.

Attachment 2: Contractor's Response to Competitive Bidding RFB0910005021 due April 5, 2010 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB0910005021.

Attachment 4: Special Terms (exclusions/changes)

FOB: Destination

Payment Terms: Net 30 days

**RENEWAL OPTIONS**

**FROM** 05-01-2011 **TO** 04-30-2012  
**FROM** 05-01-2012 **TO** 04-30-2013  
**FROM** 05-01-2013 **TO** 04-30-2014  
**FROM** 05-01-2014 **TO** 04-30-2015

**AUTHORIZED DEPARTMENT**

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.)		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
**Contract Declaration and Execution**

**MA# 005 3873-10**

**EFFECTIVE BEGIN DATE: 05-01-2010**  
**EXPIRATION DATE: 04-30-2011**  
**PAGE: 2 of 6**

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	045		\$0.000000 \$0.000000
			<b>APPLIANCES AND EQUIPMENT, HOUSEHOLD TYPE</b>	
			<b>CATEGORY 1: APPLIANCES</b>	
			LARGE APPLIANCES: REFRIGERATORS, WASHERS, DRYERS, DISHWASHING MACHINES, STOVES, AND OVENS; TV'S, VCR'S.	
			SMALL APPLIANCES: MIXERS, TOASTERS, MICROWAVE OVENS, FOOD PROCESSORS, DISPOSALS, TRASH COMPACTORS, AND ALL ANCILLARY SUPPLIES, TOOLS, AND COMPONENTS.	
			-	
			DISCOUNT OFFERED: 0%	
2	0.00000	155		\$0.000000 \$0.000000
			<b>BUILDINGS AND STRUCTURES: FABRICATED AND PREFABRICATED</b>	
			<b>CATEGORY 2: BUILDING MATERIALS</b>	
			LUMBER (DIMENSIONAL AND TIMBER), MILLWORK, ROOFING, SIDING, PLYWOOD, PANELING, HARDWOOD, TRIM, MOLDING, FENCING, GATES, BRICK, BLOCK, DOORS, WINDOWS, BAGGED GOODS (CONCRETE, MORTAR, SAND, ASPHALT).	
			DRYWALL (WILL NOT ACCEPT ANYTHING FROM CHINA), DRYWALL, REBAR, ACOUSTICAL TILES, RAIN GUTTERS, GARAGE DOOR OPENERS, INSULATION, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS.	
			-	
			DISCOUNT OFFERED: 0%	
3	0.00000	91444		\$0.000000 \$0.000000
			<b>Flooring</b>	
			<b>CATEGORY 3: FLOORING</b>	
			CARPET, TILE, VCT, SHEET GOODS, HARDWOOD FLOORING, PLASTIC LAMINATE, ADHESIVES, GROUT, TOOLS, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS.	
			-	
			DISCOUNT OFFERED: 0%	
4	0.00000	450		\$0.000000 \$0.000000
			<b>HARDWARE AND RELATED ITEMS</b>	
			<b>CATEGORY 4: HARDWARE</b>	
			FASTENERS (NUTS/BOLTS, SCREWS, WASHERS, RIVETS, NAILS) ANCHORS, HINGES, PADLOCKS, LOCK SETS, WHEELS, CASTERS, BALL BEARINGS, ROPE, CHAIN, METAL STOCK, DRY CELL BATTERIES, FIRE EXTINGUISHERS, SIGNS, CABINET HARDWARE, MAIL BOXES, WEATHERIZATION PRODUCTS, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS.	
			-	
			DISCOUNT OFFERED: 0%	
5	0.00000	485		\$0.000000 \$0.000000
			<b>JANITORIAL SUPPLIES, GENERAL LINE</b>	
			<b>CATEGORY 7: JANITORIAL</b>	
			CLEANERS, SOAPS, WAXES, STRIPPERS, POLISHES, VACUUMS, BROOMS, MOPS, BUCKETS, GLOVES, CARTS, PAPER GOODS, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS,	
			-	
			DISCOUNT OFFERED: 0%	
6	0.00000	2856803		\$0.000000 \$0.000000
			<b>MOTORS, ELECTRIC, FRACTIONAL H.P.</b>	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA# 005 3873-10**

**EFFECTIVE BEGIN DATE:** 05-01-2010  
**EXPIRATION DATE:** 04-30-2011  
**PAGE:** 3 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
<b>CATEGORY 9: MOTORS, PUMPS</b> FRACTIONAL AND FULL HORSE, STARTERS, PULLEYS, BELTS, FANS, MOTOR CONTROLS, AND ALL ANCILLARY SUPPLIES , TOOLS AND COMPONENTS. - DISCOUNT OFFERED: 0%				
7	0.00000		6305757	\$0.000000 \$0.000000
<b>PAINTS, PRIMERS, SEALERS, REMOVERS, ETC. (BRANDS LISTED OR E</b> <b>CATEGORY 10: PAINTS AND COATINGS</b> ALL TYPES OF PAINTS AND COATINGS, WALL PAPER, CAULKING, SPRAY EQUIPMENT, AEROSOL PAINTS, PRESSURE WASHERS, SAND BLASTERS, FINISHES, ABRASIVES, EPOXY, CLEANERS, DRYWALL SUPPLIES, TARPS, COMPOUNDS, ADHESIVES, ACCESSORIES, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS. - DISCOUNT OFFERED: 0%				
8	0.00000		67055	\$0.000000 \$0.000000
<b>Plumbing Fixtures and Parts: Lavatories, Showers, Sinks, Toi</b> <b>CATEGORY 11: PLUMBING</b> EQUIPMENT, PARTS, PIPING AND FITTINGS, WATER HEATERS, FURNACES, DISPOSALS, PNEUMATIC PIPING, FILTERS, COMMODOES, SINKS, BATHTUBS, SHOWERS, SHOWER DOORS, FAUCETS, WATER CONDITIONING EQUIPMENT, WATER DISPENSING EQUIPMENT, SALT, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS. - DISCOUNT OFFERED: 0%				
9	0.00000		65066	\$0.000000 \$0.000000
<b>Swimming Pools, Equipment, and Supplies (Including Heaters,</b> <b>CATEGORY 12: SWIMMING POOL SUPPLIES</b> POOL CHEMICALS, TOOLS, TIMERS, PUMP/MOTOR UNITS, VACUUM EQUIPMENT, PATIO FURNITURE, PARTS, AND ALL ANCILLARY SUPPLIES, TOOLS AND COMPONENTS.- - DISCOUNT OFFERED: 0%				
10	0.00000		07535	\$0.000000 \$0.000000
<b>Hand Tools, Special Automotive: Brake Tools, Body and Fender</b> <b>CATEGORY 13: TOOLS, GENERAL PURPOSE, HAND-HELD</b> HAND-HELD (ELECTRIC, BATTERY, OR PNEUMATIC OPERATED), INCLUDING ACCESSORIES, AUTOMOTIVE TYPE TOOLS, WELDING EQUIPMENT, TESTING AND MEASURING TOOLS, CARTS AND HAND TRUCKS, WORK BENCHES, TOOL CABINETS, LADDERS, AND ALL ANCILLARY SUPPLIES AND COMPONENTS. - DISCOUNT OFFERED: 0%				
11	0.00000		44580	\$0.000000 \$0.000000
<b>Tools, Machinist</b> <b>CATEGORY 14: TOOLS, MACHINE TYPE</b> ELECTRIC OR GAS OPERATED, MOBILE OR STATIONARY, BENCH OR FLOOR MOUNTED, INCLUDING ACCESSORIES, AND ALL ANCILLARY SUPPLIES AND COMPONENTS. - DISCOUNT OFFERED: 0%				



**STATE OF IOWA**  
**MASTER AGREEMENT**  
**Contract Declaration and Execution**

EFFECTIVE BEGIN DATE: 05-01-2010  
 EXPIRATION DATE: 04-30-2011  
 PAGE: 4 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
12	0.00000	87095		\$0.000000 \$0.000000
			Recycled Awnings, Venetian and Vertical Blinds, and Shades <b>CATEGORY 15: WINDOW COVERINGS</b> BLINDS, SHADES, SCREENS, WINDOW GLASS, MIRRORS, PARTS, AND ALL ANCILLARY SUPPLIES TOOLS, AND COMPONENTS. - DISCOUNT OFFERED: 0%	
13	0.00000	15008		\$0.000000 \$0.000000
			Cabinets, Counters, Shelves, etc., Ready-Made <b>CATEGORY 16: CABINETS, SHELVING, MISCELLANEOUS</b> KITCHEN AND BATH CABINETS, SHELVING (METAL OR WOOD COMPOSITE), SAFETY AND EMERGENCY EQUIPMENT, FIRST AID SUPPLIES, CONDITIONING SALT, SCAFFOLDING (PURCHASED), SAFES, PACKAGING SUPPLIES, COMMUNICATION SUPPLIES, ELECTRICAL SUPPLIES AND LIGHTING SUPPLIES. - DISCOUNT OFFERED: 0%	
14	0.00000	0719110		\$0.000000 \$0.000000
			DELIVERY, WALK-IN STYLE <b>JUST-IN-TIME (JIT) DELIVERY</b> JUST-IN-TIME (JIT) DELIVERY IS DESCRIBED AS HOW COMMODITY ORDERS ARE PROCESSED AND MOVED TO ARRIVE "JUST-IN-TIME" FOR THE STATE OF IOWA AGENCIES PLACING AN ORDER. JIT AS RECEIPT WITHIN TWENTY-FOUR (24) HOURS AFTER RECEIPT OF ORDER (ARO). YES__X__NO____ If Items are stock items	
15	0.00000	96286		\$0.000000 \$0.000000
			Transportation of Goods and Other Freight Services <b>DELIVERY AND FREIGHT CHARGES</b> AS A REQUIREMENT OF THIS BID AND NOT ALLOWABLE AS AN EXCEPTION TO THE SOLICITATION, BIDDERS SHALL OFFER DELIVERY AND/OR SHIPPING COSTS PREPAID FOB DESTINATION TO THE REQUESTING AGENCIES FOR ALL ITEMS ORDERED WITHIN THE STATE OF IOWA. IF THERE ARE HANDLING FEES, THESE ALSO SHALL BE INCLUDED IN THE WHOLESALE PRICING. SHIPPING AND HANDLING FEES ARE ALLOWABLE TO AREAS OUTSIDE YOUR NORMAL DELIVERY ROUTE. YES__X__NO____  RETAIL SALES AT THE LOCAL STORE MAY BE PLACED AS: 1. WILL CALL (PHONE OR FAX ORDER) 2. POINT OF SALES 3. INTERNET ORDER - ANY REQUEST FOR LOCAL DELIVERY OF ORDERS PLACED AT LOCAL STORES SHALL BE SUBJECT TO LOCAL DELIVERY FEES, IF APPLICABLE. YES__X__NO____	
16	0.00000	155		\$0.000000 \$0.000000
			BUILDINGS AND STRUCTURES: FABRICATED AND PREFABRICATED <b>JOB LOT PRICING ON BULK ORDERS</b> JOB LOT PRICING ON BULK ORDERS YES__X____ NO_____	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 05-01-2010  
 EXPIRATION DATE: 04-30-2011  
 PAGE: 5 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			MINIMUM ORDERS FOR JOB LOT PRICING \$_Depends on Items we will look at all Large Quantities for Pricing THIS IS DESIGNED TO OFFER THE LOWEST PRICE POSSIBLE ON JOB LOT QUANTITIES. DISTRICT PRO SALES MGR. NAME:_Bob Bates (Menards, SE 14th Street, Des Moines, IA) PHONE:_515-256-2875_ FAX:_515-287-5669_ E-MAIL:_ComCon013046@stores.menard-inc.com_	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**EFFECTIVE BEGIN DATE:** 05-01-2010  
**EXPIRATION DATE:** 04-30-2011  
**PAGE:** 6 of 6

**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)